

## Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15  
NSC-05 /056 W  
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R 291828Z MAR 78  
FM AMEMBASSY BONN  
TO SECSTATE WASHDC 7136  
INFO AMEMBASSY LONDON  
AMEMBASSY PARIS  
AMEMBASSY THE HAGUE

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E.O. 11652: N/A  
TAGS: EAIR, GW  
SUBJECT: CIVAIR - FRG HEARINGS FOR NATIONAL AIRLINES  
AND TRANS WORLD AIRLINES' OPERATING PERMITS

REF: BONN 3277

1. SUMMARY: EMBASSY OBSERVERS ATTENDED NATIONAL AIRLINES AND TWA HEARINGS AT FEDERAL MINISTRY OF TRANSPORT (FMT) MARCH 29. BOTH HEARINGS WERE BRIEF AND CONDUCTED IN A CONGENIAL ATMOSPHERE; PRIMARY ATTENTION WAS FOCUSED ON RATE QUESTIONS RELATED TO THE FORTHCOMING SEASON.

2. HANS WERNER PAAS, CHIEF OF THE SCHEDULED SERVICES DIVISION IN THE AVIATION DEPARTMENT, FMT CHAIRED BOTH HEARING-, WITH DR. STUKENBERG AND DIETER BARTKOWSKI ASSISTING. NATIONAL AIRLINE REPS WERE ACCOMPANIED BY GERMAN LEGAL COUNCIL. INTERESTED PARTIES (IN THE CASE OF NATIONAL) WERE REPS OF DEUTSCHE LUFTHANSA (DLH), PAN AMERICAN AIRWAYS (PAA) AND TRANS WORLD  
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AIRLINES (TWA). PAAS SURPRISINGLY DECIDED TO HOLD THE TWA HEARING ON THE SAME DATE, BUT ONLY ANNOUNCED HIS DECISION ON MARCH 28. SINCE TWA HAD ONLY PRESENTED ITS DOCUMENTATION ON MARCH 21, NO WRITTEN COMMENTS BY INTERESTED PARTIES COULD BE PRESENTED. WITH THE CONCURRENCE OF ALL PRESENT, PAAS GAVE INTERESTED PARTIES UNTIL APRIL 10 TO SUBMIT COMMENTS, WHICH WILL

BE ENTERED INTO THE RECORD. NATIONAL AND PAA STATED IT WAS THEIR POLICY NOT TO COMMENT ON SUCH APPLICATIONS BY OTHER U.S. CARRIERS SO THAT ONLY DLH IS EXPECTED TO RESPOND.

3. NATIONAL PROVIDED A RESUME OF PROPOSED SCHEDULES, EQUIPMENT AND RATES. DLH'S COMMENTS WERE ESSENTIALLY ALONG THE LINES OF ITS WRITTEN PRESENTATION. DLH CHIEF LEGAL COUNCIL (PROFESSOR RUDOLF), HOWEVER, MADE IT CLEAR THAT WHILE DLH WOULD LIKE TO COMPETE WITH NATIONAL ON THE PROPOSED ROUTES, THIS DESIRE COULD NOT BE THE SUBJECT OF THE HEARING BUT MUST BE RAISED AT A DIFFERENT LEVEL UNDER THE PROVISIONS OF THE BI-LATERAL AIR AGREEMENT. NATIONAL CONFIRMED THAT ITS PASSENGER AND CARGO RATES WOULD BE SIMILAR TO DLH FILINGS ON RECORD WITH THE FMT, INCLUDING THE "HOLIDAY FARE"; WHEREVER ADJUSTMENTS WERE NECESSARY, AMENTMENTS TO ITS FILING WOULD BE FORTHCOMING. NO "BUDGET FARE" IS INCLUDED IN THE PACKAGE. PAA AND TWA HAD NO COMMENTS ON NATIONAL'S APPLICATION.

4. THE TWA HEARING WAS SIMILAR BUT BRIEFER THAN NATIONAL'S. TWA REPS SAID THEIR RATES FOLLOW THOSE OF DLH, WITH NO "BUDGET FARE" PROPOSAL. THE REPS STATED TWA WAS PREPARED TO POSTPONE ITS REENTRY DATE INTO THE FRG TO THE LATTER PART OF APRIL.  
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5. PAAS, OBVIOUSLY FOR PROCEDURAL REASONS, WAS NOT PREPARED TO MAKE ANY STATEMENT ON THE DATES OF ISSUANCE OF THE OPERATING PERMITS TO NATIONAL AND TWA. IT APPEARED CLEAR, HOWEVER, THAT BOTH CARRIERS COULD EXPECT TO START THEIR SERVICES ON SCHEDULES AS PLANNED.

6. IN HIS FINAL SUMMARY, PAAS ADDRESSED HIMSELF TO THE OVERALL QUESTION OF RATES EFFECTIVE APRIL 1. HE NOTED WITH SATISFACTION THAT THE PROPOSED RATES BY DLH, NATIONAL AND TWA BETWEEN THE FRG AND USA NOW SEEMED TO BE HARMONIZED (ALIGNED) AND EXPRESSED THE HOPE THAT PAA COULD SEE ITS WAY TO WITHDRAW ITS "BUDGET FARE" SO THAT THE CAB WOULD BE ABLE TO APPROVE QUICKLY THE PENDING FILINGS. HE EMPHASIZED THAT IT WAS IN THE INTEREST OF THE TRAVELING PUBLIC AND THE WELL-BEING OF THE CARRIERS TO END THE UNCERTAINTY ON FARES FOR THE COMING SUMMER SEASON.  
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## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AVIATION AGREEMENTS, AIRLINES, AIR ROUTES  
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**Copy:** SINGLE  
**Draft Date:** 29 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
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